

• Early access open • AWS Marketplace listing in preparation

Your enterprise systems, **mounted** to AWS AI.

Hardpoint connects Amazon Quick and Amazon Bedrock AgentCore to 250+ business systems through hardened, governed MCP connectors built with CData. It deploys into your AWS account and plugs into AWS's AI services without custom connector code.

— THE NAME

hard·point

/ 'hɑrd- ,pɔɪnt/

noun. A reinforced mounting point on an aircraft's wing, built to a standard interface so that any compatible payload can be attached, locked, powered and put to work without redesigning the aircraft.

AWS built the aircraft. Hardpoint is where your business attaches to it.

THE AIRCRAFT	Amazon Quick for chat, agents and flows. Amazon Bedrock AgentCore for production agents.
THE PAYLOAD	Your systems of record: SaaS, databases, on-premises and legacy applications.
THE HARDPOINT	One governed MCP endpoint in your AWS account that exposes only the tools each agent is allowed to use.
THE STANDARD	Model Context Protocol, the open interface Amazon Quick and AgentCore use to call external tools.

— THE GAP

AWS supplies the AI. The connectors are left to you.

Amazon Quick ships with a short list of built-in connectors and lets you add your own MCP servers. Bedrock AgentCore gives you a runtime and a gateway. On most projects, the connection to the systems the business runs on still has to be built.

01 / REBUILT EVERY TIME

One MCP server per system

Authentication, pagination, rate limits, schema mapping and error handling are written again for every source on every project.

02 / NOT HARDENED

Community servers aren't enterprise-grade

Open-source MCP servers rarely come with least-privilege scopes, audit trails, secret rotation or anyone accountable for patching them.

03 / STUCK AT PILOT

Pilot connectors don't carry over

Connectors improvised for an Amazon Quick pilot usually have to be rebuilt before the workload can run on AgentCore.

— THE PRODUCT

Hardened, governed connectors, ready to deploy.

Hardpoint turns CData's connector library, which covers more than 250 enterprise systems, into a hardened MCP layer for AWS. EFS Networks packages it, deploys it and supports it.

250+ enterprise sources

SaaS, databases, warehouses and legacy systems, including QuickBooks Desktop and any ODBC or JDBC source.

Deployed in your AWS account

Runs in your VPC, with credentials in Secrets Manager, your KMS keys and private connectivity to Amazon Quick.

Governed by default

Every tool starts read-only. Allow tools per connector, scope access per user, and log every agent-to-data call.

One connector, pilot to production

The endpoint registered in Amazon Quick for a pilot is the one you put behind AgentCore Gateway.

Guided setup

Pick sources, authenticate, choose the tools agents may use, deploy. No connector code to maintain.

Delivered by an AWS partner

EFS Networks installs and supports it, including inside AWS-funded AI engagements when a project qualifies.

— HOW IT WORKS

01

Subscribe

Through AWS Marketplace, billed to your AWS account.

02

Deploy

A CloudFormation stack provisions Hardpoint in your account and VPC.

03

Connect

Authenticate each source, then choose which tools it exposes and to whom.

04

Register

Add the endpoint to Amazon Quick, or behind AgentCore Gateway.

— WHERE IT LANDS FIRST

IT SERVICE MANAGEMENT

ServiceNow in front of Amazon Quick

Governed access to incidents, requests, CMDB and knowledge articles, so IT teams can triage and search in plain language.

FINANCE

Legacy accounting, finally in reach

QuickBooks Desktop and Enterprise and on-premises ERP, reached through supported drivers instead of one-off code.

REVENUE OPERATIONS

Questions that span systems

"Which renewals this quarter have open P1 tickets?" One endpoint queries CRM, ERP and ticketing together.

AI PROGRAMS

Pilot to production without rework

Standardize proofs of concept on Hardpoint in Amazon Quick, then move the same connectors behind AgentCore.

— WHO BUILDS IT

Hardpoint comes out of EFS Networks' own AWS AI delivery work. EFS Networks is an AWS Advanced Tier Services Partner and holds the AWS Generative AI and Agentic AI Competencies.

2004

founded

600+

clients served

1,200+

projects delivered

2

AWS AI Competencies

Mount your first system.

Early access is open to organizations running, or about to run, Amazon Quick or Bedrock AgentCore. Tell us which systems your agents need to reach and we'll scope the first connector with you.

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